

## Unite Housing Workers Branch Reps Forum Outline of the Day

Date: 19th October 2019

Venue: Unite HQ, 128 Theobalds Road, WC1X 8TN

**11:00 - 11:30 Open -** With introductions and welcome.

## 11:30 - 13:00 Arguing With Accounts

The social housing sector is rich. So how come our employers argue that cuts to our pay, terms and conditions are needed? When economic efficiency is used as an argument, management can point to apparently impenetrable accounts for their justification.

As reps, we must meet these arguments head on to gain credibility in the eyes of management and members. We need to be well-informed and confident to argue back.

As this session will prove, you don't need to be an accountant or mathematician to understand accounts. Unite Researcher James Lazou has a wealth of experience to pass on. He will take us through the basics of accounts, explain how to interpret their jargon, and find out where the money is stashed.

Please bring a copy of your employer's accounts. These should be accessible on your association's website. Any difficulties, please contact Nick Auvache, Branch Organiser on <a href="mailto:nickauvache@gmail.com">nickauvache@gmail.com</a>.

**13:00 - 14:30 Lunch** - Provided by the branch.

## 14:30 - 15:30 Campaign Discussion

This workshop will allow attendees to discuss the campaigns they are working on, explore how the accounts training can be used to help the campaign, and get ideas and support from others. We can also identify ways that the branch can assist reps and activists in the workplace.

**15:30 Close -** With review of action points, followed by adjournment to the local pub for drinks.